

### ***Who needs AGM?***

In general, more than 80% of all companies in the fields of water supply, wastewater management, oil & gas, environmental monitoring and irrigation need control and communication management functionalities in their projects and applications.

### ***What does AGM do?***

AGM is a provider of advanced communication and control solutions for distributed control networking. AGM solutions are of interest to contractors, utilities, water/wastewater companies, SCADA integrators, engineering companies, and infrastructure companies.

### ***Within these types of organizations, which professionals are most likely to appreciate AGM's offerings?***

Engineers, planners, and project managers involved in communication & control for SCADA, DCS and telemetry in the five markets (Water/wastewater, oil & gas, energy, environment, and irrigation).

### ***What AGM apart from the competition?***

AGM is a knowledge company and not a technology & products vendor.

We choose to focus on smart and efficient solutions for the markets, and we offer attractive tools such as:

- Field-**proven** solutions
- **COTS** approach, using local, licensed and supported equipment
- Wireless communication & control **expertise**
- Use of public **radio frequencies**
- Cost-effective **HMI**
- **R-Win**, a distributed "brain" to gain overall upgrades in system performances including MESH networking, redundancy, and resilience capabilities (**new**, original product)

### ***What is AGM looking for in your country?***

We are seeking business partners and are looking for solution provider and SCADA Integrator who are ready to add AGM knowledge to their solutions and projects.

A project leader in utility company, district or service company who could pave our way for trusted cooperation is welcomed too.

Potential benefits for partners:

- **Market** – for a company interested in expanding its activities to water/ww, environment & irrigation sectors
- **Technology** - For a company lacking AGM's communication technologies
- **Knowledge** - Solutions design and implementation expertise

Our previous international experience has shown us that distance is not an obstacle.

Sincerely yours,

Moshe Sela, AGM Marketing Director, [marketing@agm.co.il](mailto:marketing@agm.co.il)